



perspective

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MEMBER SPOTLIGHT—KLINGER THERMOSEAL

KLINGER Thermoseal is your partner for quality sealing products and solutions. We manufacture and distribute reliable products for industrial MRO and OEM applications. Our knowledgeable team combines excellent know-how and application and engineering expertise to support our customers' and end users' needs.

KLINGER Thermoseal's sealing materials are found virtually everywhere fluids or gases have to be safely contained and moved through pipelines and systems. We provide fluid sealing and control products to a broad range of customers in the oil & gas, chemical, pulp & paper, energy, infrastructure, automotive, marine, food and pharmaceutical industries as well as a variety of both light and heavy industrial manufacturers. KLINGER Thermoseal serves customers in the US and Canada from its Sidney, Ohio and Houston, Texas locations.

The globally active KLINGER Group, headquartered in Gumpoldskirchen, Austria, has been researching, developing and producing high-quality products for more than 130 years. KLINGER is an established leader for sealing, fluid control and fluid monitoring systems with operations in 60 countries on five continents. Trust and quality are the primary reasons companies around the world choose KLINGER.



NEW CHOICES TO HOST ANNUAL "GIVE A LITTLE, LAUGH A LOT" FUNDRAISER

New Choices, Inc. invites you to attend their annual comedy night fundraiser, "Give A Little, Laugh A Lot", on Friday, April 23, 2021 beginning at 6:00 p.m. Your \$30.00 ticket purchase will include dinner and entertainment. New Choices, Inc. is excited to host comedian, Mack Dryden. Throughout the evening, guests will have the opportunity to participate in a live and silent auction for some amazing prizes!



The mission at New Choices is to provide emergency shelter; crisis intervention, education and advocacy for adults and children who are victims of domestic violence; to assist victims through the criminal justice process; to raise awareness in the community through education; and to provide assistance through personal education and training to help victims break the cycle of domestic violence and regain control of their lives. **New Choices, Inc. is the ONLY agency in Shelby County that provides services to victims of Domestic Violence.** Their crisis hotline and emergency shelter are available to those who need assistance 24 hours a day, 7 days a week.

100% of the comedy night proceeds will go toward supporting New Choices' mission and help provide services and support to the many families who live with abuse in the Shelby County community.

Please call (937) 498.7261 or email debbier@newchoicesinc.org to purchase tickets.

FEBRUARY Meeting & Event Dates

- 2 Groundhog Day
- 2 Murphy's Craftbar & Kitchen Customer Appreciation Day
www.facebook.com/murphyscraftbar
- 2 Tavolo—Modern Italian Customer Appreciation Day
www.facebook.com/tavolomodernitalien
- 3 Shelby County Safety Council
12:00 noon via Zoom
Topic: COVID-19 Updates - Trends, Vaccinations, and Looking to the Future
Speaker: Dr. Scott Short, MD, CHCCM, CCM, Medical Director – Occupational Health, Wilson Health
- 14 Valentine's Day
- 18 Chamber Leadership
Topic: Human Services
Shelby County United Way Office, 232 North Ohio Avenue
- 18 YPConnect Webinar
Topic: TBD
www.sidneyshelbychamber.com/events
- 19 Virtual Open Mic
7:00 p.m.—The Historic Sidney Theatre Facebook Page
www.facebook.com/sidneytheatre
- 25 Human Resources Council
TBD
- 26 Marketing Essentials Seminar: New Facebook Updates Businesses Must Know
12:00 noon via Zoom
(more information on page 2)

WELCOME NEW MEMBER

SPOT ON NUTRITION

BUSINESS CATEGORY: Healthcare

Terah Stewart
110 North Ohio Avenue
Sidney, Ohio 45365
Phone: (937) 507-4466
Web Site: www.facebook.com/spotonnutritionsidney/





MARK YOUR CALENDAR

TUESDAY, MAY 25
CHAMBER GOLF CLASSIC
AT SHELBY OAKS GOLF COURSE

TUESDAY, AUGUST 24
CHAMBER ANNUAL DINNER &
AWARDS BANQUET
AT THE PALAZZO

Details forthcoming as dates get closer.

FROM JEFF'S DESK

The Trustees of the Sidney-Shelby County Chamber of Commerce Foundation met late last year to review education grant applications for the 2020-21 school year. As you'll recall, the Chamber Foundation is an extension of our organization's mission to support education improvement initiatives that better prepare the youth of our community for their entry in the workplace of our members. Through your generosity, each year we are able to support many wonderful education enrichment programs throughout Shelby County. We're told that these educator driven initiatives might not otherwise occur if it wasn't for the funding from our Foundation.

In addition to member contributions, support for the Chamber Foundation also includes a substantial \$5,000 annual donation from Honda of America. This contribution significantly assists the Chamber Foundation with funding education-based projects throughout the county.

The Chamber Foundation Trustees approved sixteen (16) grant requests submitted by Chamber member schools and organizations involved with the education of Shelby County youth. In total, nearly \$16,600 was granted to the following: Midwest Regional Education Service Center, Sidney City Schools, Botkins Schools, Fort Loramie Schools, Fairlawn Schools, Hardin-Houston Schools, the Sidney Police Department, the Sidney-Shelby County YMCA, Shelby Hills Preschool, Upper Valley Career Center, Holy Angels School, and the Workforce Partnership of Shelby County.

Thank you Chamber members for your generosity and commitment to youth education in our community. To learn more, feel free to give me a call.

FREE COACHING SESSIONS WITH MARKETING ESSENTIALS

New This Year! Free, on-demand coaching sessions with Marketing Essentials! These 30-minute sessions will be live, via Zoom, for Chamber members. Each session will be tailored around a specific topic related to digital marketing and sales and led by an expert at Marketing Essentials. You will have the ability to ask questions and interact live to learn how to implement tactics and strategies specific to your business.

First Session: New Facebook Updates Businesses Must Know

Save the Date: Friday, February 26, 12:00 noon

Details: Facebook recently announced a slew of changes that business owners need to know. Changes to 'likes' and how/if customers will see your posts. Join Marketing Essentials Facebook Guru Jessica Lammers as she discusses the new changes and makes recommendations for how businesses can adapt to continue to drive sales and ROI from their social media marketing.

Stay tuned for additional info from the Chamber on how to sign up and join live!



BWC FEBRUARY TRAINING OPPORTUNITIES

Weekly Webinars (11:00 a.m.—12:00 noon)

2/9—Accident Analysis

2/17—Office Ergonomics Tips for Teleworkers

Virtual Classes

2/1-2—Electrical Safety in the Workplace through Insight and Implementation of NFPA70E (9:30 a.m.—12:45 p.m.)

2/3—Job Safety Analysis (1:00—4:30 p.m.)

2/10—OSHA Recordkeeping Half-day Workshop (9:30 a.m.—1:00 p.m.)

2/23—Lockout/Tagout and Safety-related Work Practices (1:00—4:30 p.m.)

2/25—Hazard Communication Half-day Workshop (9:30 a.m.—1:00 p.m.)

Online E-Courses

These on demand courses cover topics including Bloodborne Pathogens, Developing a Safety Culture, OSHA Recordkeeping 101 and others. Times range from 30 minutes to approximately two hours.

To register, go to www.bwclearningcenter.com. You will need an account to use the Learning Center.

OHIO EMPLOYERS URGED TO CASH DIVIDEND CHECKS

\$500 million in checks aimed at pandemic relief remain uncashed

The Ohio Bureau of Workers' Compensation (BWC) urges Ohio employers to cash the checks BWC mailed them in December to mitigate the economic hardship brought by the COVID-19 pandemic.

As of January 12, 23,351 employers still had not cashed \$513.7 million in checks BWC sent last month in its \$5 billion dividend for nearly 180,000 private and public employers.

"We issued this dividend at Governor Mike DeWine's request to help businesses stay open and keep people employed," said BWC Interim Administrator/CEO John Logue. "We encourage employers to check their mail and start putting these dollars to use."

BWC issued the dividend in mid-December via checks in the mail and credits to employer accounts. Made possible by strong investment returns, declining injury claims, and other cost savings, the dividend included \$4.3 billion for private employers and \$687 million for local government taxing districts, such as counties, cities, townships, and schools.

The dividend followed two others in 2020, one for \$1.54 billion last spring and another for \$1.34 billion in October, bringing total dividends for the year to nearly \$8 billion.

The checks have a 90-day life before stale-dating. BWC will reissue checks after the stale date at the employer's request, but the process delays employer access to these funds. Ultimately, if an employer fails to cash an original or reissued check, BWC will credit their account.

REGISTRATION OPEN

February 18

OSHA Safety Day 2021

- Watch the website for updates,
- Contact us with questions, and ...

- Keynote "Healing the Human Brain"
- Fall Protection Scenarios
- Mental Health Discussion
- Electrical Safety
- Mobile Elevated Work Platforms
- Respiratory Protection
- OSHA Update

Register Now

VIRTUAL

ehs.osu.edu/osd
oshaosusafetyday@gmail.com

THE OHIO STATE UNIVERSITY



2020 ANNUAL REPORT

Membership - By The Numbers



Total **521**
 New **19**
 Dropped **25**
 Retention **95%**
 New Member Retention **83%**



By Location



Member Benefits

\$229,829
 WORKERS COMP
 GROUP/RETROSPECTIVE
 RATING SAVINGS

25,619
 WEBSITE SESSIONS

533 SPECIAL
 INTEREST
 COUNCIL PARTICIPANTS

40,657
 WEBSITE PAGE VIEWS

12
 EMPLOYEE
 DEVELOPMENT
 VIDEOS &
 WEBINARS

3,955
 COVID-19 RESOURCE
 PAGE VIEWS

1,063
 FACEBOOK FOLLOWERS

4 RIBBON CUTTING
 GROUND BREAKING
 EVENTS

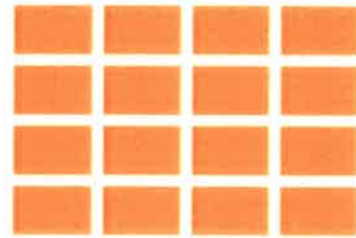
BROADCAST
 EMAIL
 OPEN RATE **29%**

4 BUSINESS
 NETWORKING EVENTS

\$144,130
 ANNUAL GIFT
 CERTIFICATE
 SALES

Chamber Foundation

16 EDUCATION
 GRANTS FUNDED



AMOUNT OF
 GRANTS FUNDED
\$16,593

Visitors Bureau

9 NEW PROMOTIONAL
 VIDEOS PUBLISHED ONLINE
34,987 VIEWS

26,445
 WEBSITE SESSIONS

1,981
 FACEBOOK FOLLOWERS

224,553
 FACEBOOK IMPRESSIONS

ADVERTISING REACH
3,152,329



Sidney
 OHIO



- 02/05: Board Meeting, 9:00a
- 02/09: Membership Meeting 11:30a
- 02/15: Closed for Presidents Day
- 02/22: Newsletter Mailing, 9:00a

Visit our website Calendar for weekly activities!

AARP Tax Preparation: Tuesdays and Wednesdays. Call for appointment.

Delays due to weather will follow Sidney City Schools. Closings will be announced on TAM FM, WHIO and WDIN TV and our Facebook page.



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www.srcenter-sidney-shelby.com srcenter@nktelco.net



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TOUGH PEOPLE DO.



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You, it Doesn't
Change You